

CEO TALK



In a quick chat with Team EXCON, Mr. T T Keshav, MD & CEO, Cofle Taylor India said, "This is the second time we are participating in EXCON. This EXCON, we have been very pleased with the profiles of visitors who have visited our stall. The enquiries are very encouraging as visitors understand our product offerings."

A very interesting point which we have observed at EXCON are the number of small players, traders and OEMs who have come forward to talk to us. This is a very encouraging sign overall.



"It has been a refreshing change to have face to face interactions with our clientele at EXCON after nearly 2 years of virtual meetings. The visitor turnout at EXCON has been increasing every Edition with this year's enquiries very encouraging. We expect to see good sales post EXCON" - Mr. Piush Goyal, MD, Kelley Material Handling Equipment India.



"We expect huge footfalls from every walk of life of this industry at EXCON, resulting in insightful interactions that would lead to mutually gainful business propositions. In addition, we anticipate many students to attend the event, which will further help them make an informed decision to choose their right career path, thus backing up the overall industry" said Ashok Chhajer, Sr. General Manager, OE Sales, Balkrishna Industries Ltd.

"We are proud to have the 11th edition of EXCON here in Bangalore and I am happy to be a part of it from the very beginning. The key highlight of this exhibition is that you will be able to see all kinds of products and component manufacturers under one roof with world-class infrastructure," Mr. Sandeep Singh, Managing Director, TATA Hitachi Construction Machinery Company Limited.



"Infrastructure is the prime mover of GDP growth and the state governments are all completely focused on pushing the envelope on infrastructure development and projects. I am delighted to be here at EXCON and see the wide range of equipment, the enthusiasm, the energy, and the new tech on display. I think that this exhibition showcases the best of construction technologies in the country and it augurs well for all the ambitions we have for speedy implementations of infrastructure," Vinayak Chatterjee, Infrastructure Sector Expert; and Chairman - CII Mission on Infrastructure, Trade, and Investment.



Sching Stetter has embarked on a program to educate students who do not have money to go to college and make them engineers. We have tied up with universities and agencies to help them rope in the needy students who are eager to study and work said Mr. VG Sakthi Kumar, MD, Schwing Stetter.



EXCON has recognized the importance of AI as the CE industry moves towards digitalization, IoT, AI, and ML. These technologies are getting adopted faster bringing in an increase in productivity, help in predictive maintenance, and thereby help businesses to be profitable.

These features help differentiate the products in the global marketplace and help drive down costs. New hands with knowledge and skills in these technologies are the need of the hour. Skill development by skill councils such as Capital Goods Skill Council will help build these competencies in higher and technical education - S. Senthil, President, EDS Technologies.



"EXCON always gives a good platform not only for equipment manufacturers but also for component manufacturers. It gives high opportunities for the dealers, contractors, distributors, and even the financiers," Sakthi Kumar, CEO, Polyhouse Sato-Shoji Metal Works.

AI Pavilion



The AI pavilion featuring a wide range of interesting technologies, products, automation systems, and use applications from the following major categories - Building Information Modelling (BIM), Digital Visualization and Data Collection, Digitalized Work Progress & Digital Tools, Smart Building Management & Building Automation, Machine Performance Optimization & Automation saw many companies understanding the new age technology and how it can benefit them.

"The construction business has been lagging behind when compared to the automotive industry. The automotive industry has caught up very well when it comes to embracing new age technology. The AI pavilion at EXCON will help visitors understand the importance of manufacturing technology," said Mr. G Sundararaman, SVP & Head of Automation Solutions, Wipro Infrastructure Engineering.

The AI pavilion has 36 exhibitors showcasing cutting edge technologies in terms of machine availability and remote performance tracking for the machines.

The second edition of the AI, IoT & Automation pavilion and conference promoting cutting-edge technologies in the space of the entire CE industry value chain saw 34 percent more participation by exhibitors over last Edition covering industries, startups, academia and MSMEs," said Mr. Pratik Kumar, Chairman, EXCON Task Force on AI, IoT, Automation.

Participating at the "Constructing Smarter with Artificial Intelligence: Transforming India for the New World" conference, he said "The CE industry is on the cusp of technology transformation in their products, factories, and field services. Automation, IoT, AI & machine learning technologies will help this industry significantly to become more customer centric and competitive".