

# 5 REASONS

## Why You Should Skip SoH and Go Directly to S/4HANA

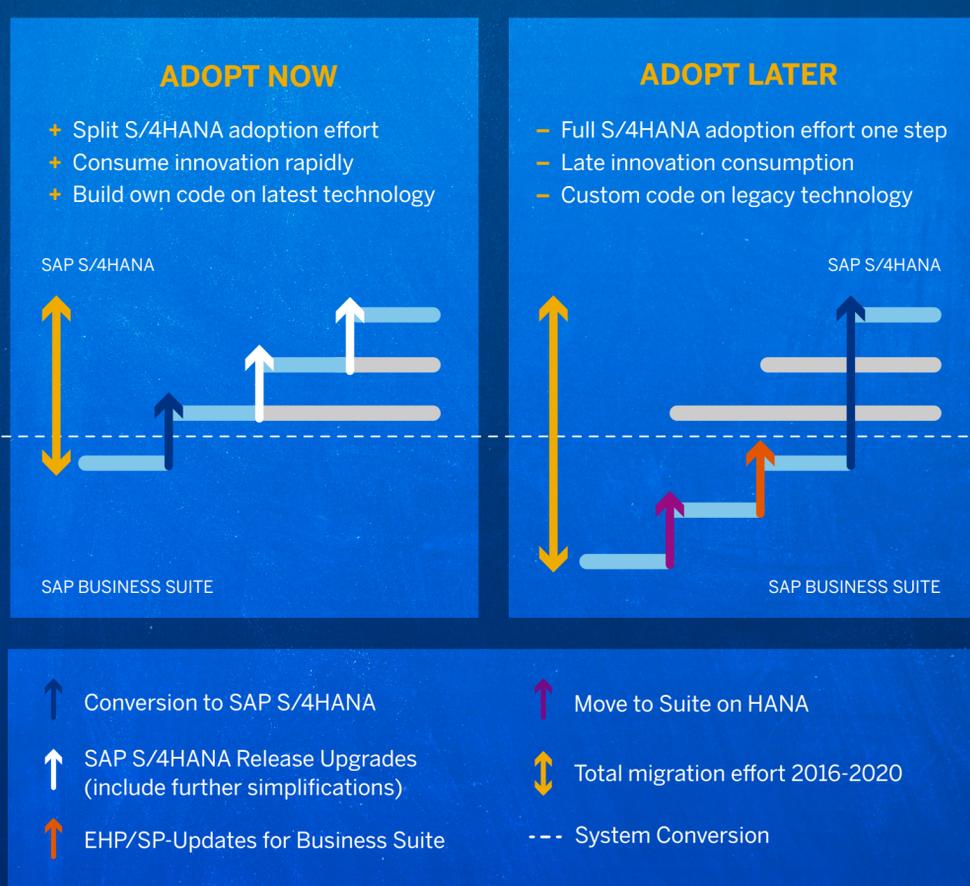
SAP is well known for offering deep industry functionality and process coverage. Industry functionality was built as add-ons to ERP/Business Suite (also SoH), which were mutually exclusive or had compatibility restrictions between each other.

SAP's response to today's blurring of industry boundaries (e.g. manufactures selling usage based subscriptions instead of products, consumer products companies building out Retail functions) is to reapply these industry specific capabilities into the core S/4HANA solution to make them available to customers across all industries, while fully exploiting in-memory technologies that were not available before, to run live.

1

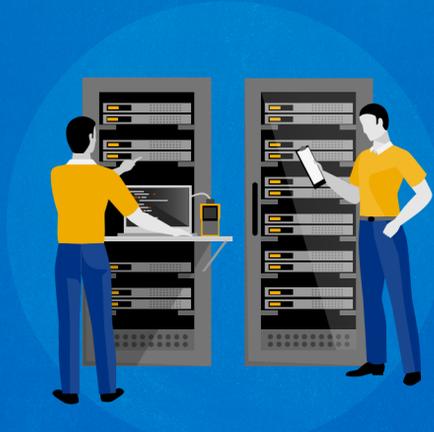
### SoH almost doubles your effort.

The overall effort when first going to SoH, and then upgrading to S/4HANA is not only larger, but involves a longer implementation timeframe which translates into additional costs. SAP advises skipping these unnecessary sunk costs by forgoing the SoH stage altogether and directly moving your landscape to S/4HANA.



2

### S/4HANA means a simpler IT landscape and smaller data sizes compared to SoH.



Due to simplifications of the underlying data model, extended capabilities can now be brought back into the core, reducing the landscape for IT staff to manage. This impacts everything from storage costs, to backup/restore times, and rebooting in an HA/DR scenario. Plus, because of the simpler data model, there are fewer tables to manage, and no aggregates or secondary indices to maintain. This means there will be no table or row locks to cause performance and reliability problems. This is all true for production, development, and test environments. Also, S/4HANA can run multiple industry solutions on the same instance.

» For more information, see this S/4HANA in 2 Minutes episode.

3

### S/4HANA makes operational reporting easier than SoH.

Since we are dealing with simpler data model, there is no need to build and maintain spate data aggregations or an ODS for operational reporting.



4

### S/4HANA has more deployment choices than SoH.



In addition to on-premise and HEC (choices available for SoH as well), S/4HANA has several public and private cloud editions.

5

### S/4HANA is re-architected for HANA while SoH is not.

SoH is just ECC 6 on HANA. No major changes were made to its core structure and therefore the benefits are limited. S/4HANA, on the other hand, has a re-architected, simpler data model purposely built to take advantage of HANA's in-memory capabilities. This simpler data model is the starting point for every business, IT innovation and benefit SAP has described since S/4HANA was launched.



» For more information, watch this S/4HANA in 2 Minutes episode.