

Productos Medix: Standardizing Processes with SAP® SuccessFactors® and SAP Business All-in-One Solutions

A common affliction for populations of developed nations is obesity. The mission to combat this disease has engaged Productos Medix S.A. de C.V. for over 55 years. Based in Mexico, this pharmaceutical manufacturer and distributor develops and supplies pharmaceutical products for metabolic and central nervous system disorders and gastroenterology as well as obesity. Recently, Medix expanded into Central and South America and runs a center for weight loss in Austin, Texas. The gravity of providing healthcare and medicines to help so many in need over such a wide region led it to consolidate and standardize its business processes on one platform.

Productos Medix implemented the SAP® Business All-in-One for Life Sciences solution, specialized for pharmaceutical manufacturers; SAP SuccessFactors® solutions; and the SAP Payroll Processing application. With processes integrated on a single state-of-the-art platform that is consolidated for people management, Productos Medix now serves customers – and their employees – better than ever.



Total information integration on a single platform

Company

Productos Medix S.A. de C.V.

Headquarters

Mexico City

Industry

Life sciences –
pharmaceuticals

Products and Services

Pharmaceutical products for obesity, metabolism disorders, central nervous system disorders, and gastroenterology

Employees

800

Web Site

www.medix.com.mx
(Spanish)

Objectives

- Establish a consolidated platform for people management
- Develop the talent needed to improve organizational engagement and cultural transformation
- Standardize and integrate processes on one platform
- Implement traceability and product follow-up and achieve regulatory compliance

Why SAP

- Best among the field of competitors offering enterprise resource planning (ERP) software
- SAP® Business All-in-One for Life Sciences solution, specialized for pharmaceutical manufacturers, which provides excellent support for pharmaceutical companies
- Safest option for regulated industries, with support for quality standards such as the FDA and the Federal Commission for the Protection Against Sanitary Risk (COFEPRIS)

Resolution

- Moved 60 satellite software systems from previous ERP software to the SAP ERP application
- Facilitated software administration
- Integrated human resources, ERP, and payroll functions

Future plans

- Integrate the SAP S/4HANA Finance solution
- Enable a radio frequency framework

5%

Increase in productivity

100%

Achievement of traceability requirements

100%

Integration of information on a single platform

14%

Savings as a result of lower staff turnover

5%

Improvement in employee performance

"SAP software enabled us to consolidate the company's processes on a single platform. By combining processes, people, and technology, we now have comprehensive business continuity, which gives us a competitive advantage."

Carlos Lopez Patan, Chief Executive Officer, Productos Medix S.A. de C.V.

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